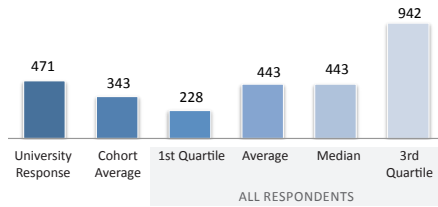


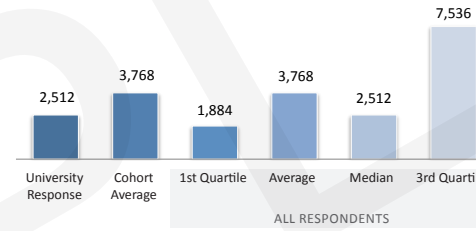
Staffing and Spending Metrics

Staffing Metrics

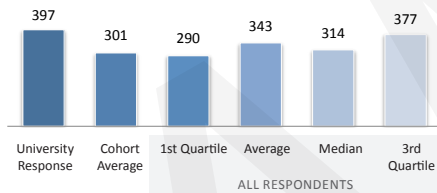
A. Total Faculty and Staff FTE per Central Procurement FTE



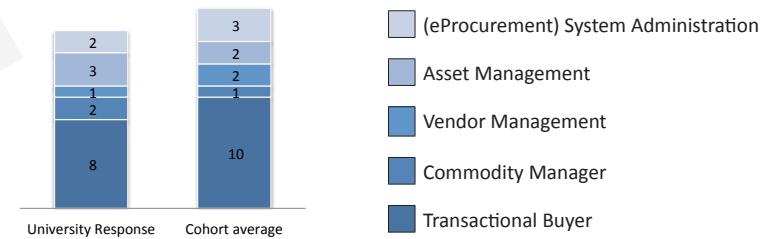
B. Total Faculty and Staff FTE per Decentralized Procurement FTE



C. Total Faculty and Staff FTE per Total Procurement FTE

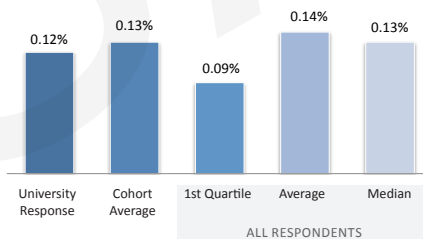


D. Central Procurement FTE by Category



Spending Metrics

E. Central Salary Expenditures as a Percentage of Institutional Operating Expenditures



Other Operational Metrics

F. Procurement Activity Profile

Purchase orders per total faculty and staff FTE

P-card per total faculty and staff FTE

Direct/miscellaneous charges per total faculty and staff FTE

PO invoices per total faculty and staff FTE

Non-PO invoices per total faculty and staff FTE

		Overall Quartiles			
University Response	Cohort Average	1st Quartile	Average	Median	3rd Quartile
7	7	6	7	7	8
21	20	18	20	20	20
7	7	6	6	6	7
10	10	9	9	9	10
7	7	6	7	7	7

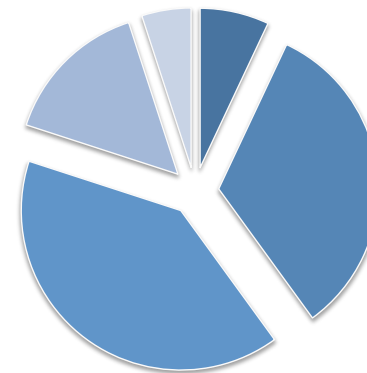
G. RFP Guidelines

What is the dollar threshold above which the institution must issue a formal solicitation for purchases?

		Overall Quartiles			
University Response	Cohort Average	1st Quartile	Average	Median	3rd Quartile
\$5,000	\$3,000	\$1,500	\$4,500	\$5,000	\$10,000

H. What best describes the collaboration between your institution's central Procurement and Accounts Payable departments?

- Integrated:** Procurement and Accounts Payable are in the same department.
- Moderately Collaborative:** Supportive of each other to get questions answered and issues resolved, work together to troubleshoot and manage isolated issues.
- Slightly Collaborative:** Organizations limitedly interact and work together, issues are resolved independently with minimal support from the other organization.
- Not Collaborative:** Organizations do not interact or work together.
- Highly Collaborative:** Work together to identify prompt pay opportunities for contract negotiation, execute on prompt pay discounts that have been negotiated, work together to reduce and resolve PO and invoice discrepancies, share a central/joint procure-to-pay helpdesk for suppliers and departments users.

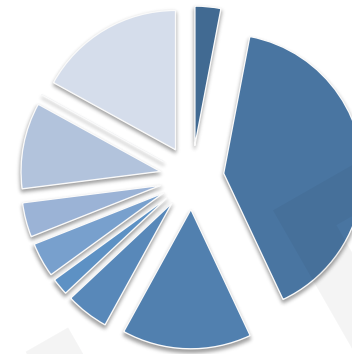


Results are from all respondents.

Your Response
Integrated: Procurement and Accounts Payable are in the same department.

I. What system, if any, does the university use to support its catalogue management system?

- PeopleSoft
- SciQuest
- Ariba
- Vinimaya
- Ketera
- Coupa
- ESM Solutions
- In-house
- Other
- None

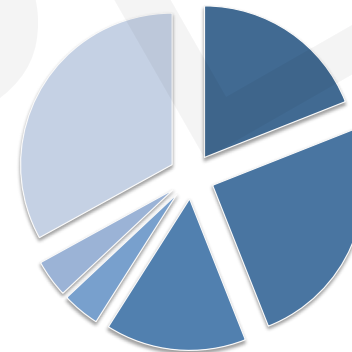


Your Response
SciQuest

Results are from all respondents.

J. What system, if any, does the university use to support its catalogue management system?

- PeopleSoft
- SciQuest
- Ariba
- Vinimaya
- Ketera
- Coupa
- ESM Solutions
- In-house
- Other
- None

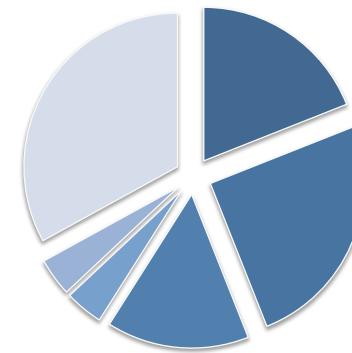


University Response
SciQuest

Results are from all respondents.

K. What system, if any, does your organization use to support purchase order electronic invoicing?

- PeopleSoft
- SciQuest
- Ariba
- Vinimaya
- Ketera
- Coupa
- ESM Solutions
- In-house
- Other
- None

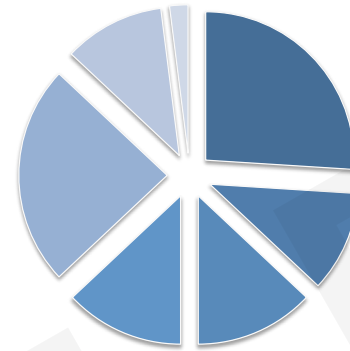


Your Response
SciQuest

Results are from all respondents.

L. What system, if any, does your organization use to support the imaging of procurement-related documents?

- ImageNow
- Iron Mountain
- Laserfiche
- In-house
- DocuFree
- Other
- None

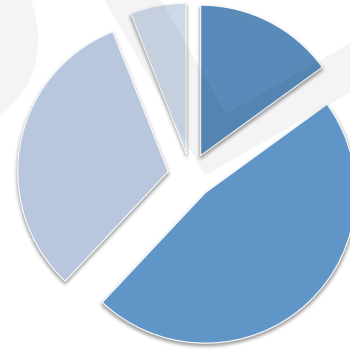


Results are from all respondents.

Your Response
In-house

M. What system, if any, does your organization use to support contract management/repository?

- PeopleSoft
- Banner
- Ariba
- SciQuest
- In-house
- Other
- None

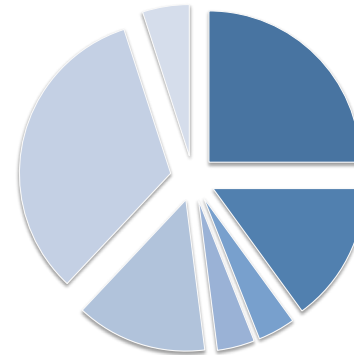


Results are from all respondents.

Your Response
SciQuest

N. What system, if any, does your organization use to support contract management/repository?

- PeopleSoft
- SciQuest
- Ariba
- Vinimaya
- Ketera
- Coupa
- ESM Solutions
- In-house
- Other
- None

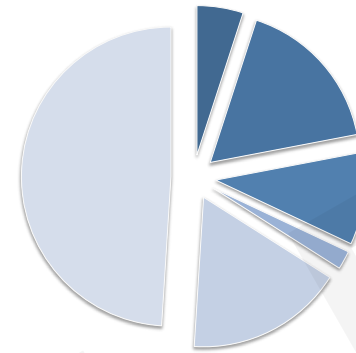


Results are from all respondents.

Your Response
SciQuest

O. What system, if any, does your organization use to support electronic sourcing?

- PeopleSoft
- Coupa
- SciQuest
- ESM Solutions
- Ariba
- In-house
- Vinimaya
- Other
- Ketera
- None

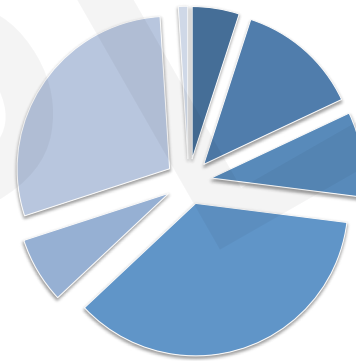


Results are from all respondents.

Your Response
SciQuest

P. What system, if any, does your organization use to support spend analysis?

- PeopleSoft
- Spikes Cavell
- SciQuest
- Other
- Rosalyn Analytics
- Spend Compass
- Zycus

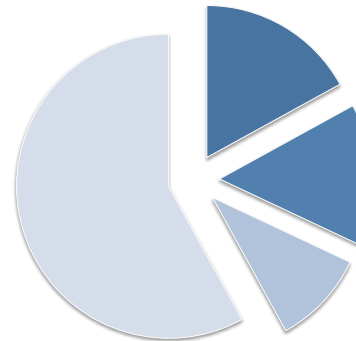


Results are from all respondents.

Your Response
SciQuest

Q. What system, if any, does your organization use to support supplier self-registration?

- PeopleSoft
- Coupa
- SciQuest
- ESM Solutions
- Ariba
- In-house
- Vinimaya
- Other
- Ketera
- None



Results are from all respondents.

Your Response
SciQuest